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Ron David Interview

Finally, A Treatment Plan For Dyslexics That's Not Just A Band-Aid For Their Symptoms





Expert Interviews On Mind Body & Spirit

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I'm Michael Senoff, founder and CEO of HardToFindSeminars.com.

For the last five years, I've interviewed the world's best business and marketing minds.

And along the way, I've created a successful home-based publishing business all from my two-car garage.

When my first child was born, he was very sick, and it was then that I knew I had to have a business that I could operate from home.

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Michael Senoff

Michael Senoff

Founder & CEO: www.hardtofindseminars.com



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Expert Interviews On Mind Body & Spirit

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Michael Senoff JS&M Sales & Marketing Inc. 4809 Clairemont Drive San Diego, CA 92117 858-274-7851 Office 858-274-2579 Fax Michael@michaelsenoff.com http://www.hardtofindseminars.com

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Ron David Interview

Finally, A Treatment Plan For Dyslexics That's Not Just A Band-Aid For Their Symptoms

The average person reads by "thinking in sounds" at a pace of about 2-8 words per second. The average dyslexic doesn't think in sounds. They think by picturing images – at a rate of 32 images per second! Because they think at this much faster pace, when they come across a word they don't have an image for (like "the" or "and"), they stumble into a state of disorientation that we see as "dyslexia" (mixing letters, seeing things backwards, etc.).

But fortunately there is help. Ron Davis, author of *The Gift Of Dyslexia* and a dyslexic himself, says dyslexics are just highly creative people who think differently than most. So we can't expect traditional methods for reading to work for them. And in this audio, you'll hear the revolutionary approach that does work.

You'll Also Hear...

- The truth behind the kind of self-esteem problems dyslexics may run into, and the only way that works to prevent (or fix) that damage
- All the details about Ron's breakthrough method, where it's being used today, and the amazing results you can expect to see
- A simple 5-second exercise that will give you a hands-on perspective of what dyslexics feel every day
- The surprising reason the words that trigger dyslexics are basically the same as the Dolch "Sight Word" List for second graders – and what that means for parents and teachers of dyslexics
- Simple techniques dyslexics can use to "re-orient" themselves and get back on track when they feel disoriented

Well-meaning parents, teachers and friends of dyslexics may unknowingly be making their loved ones' problems worse. But if you know the facts and the triggers, you can put an action plan in place that will actually work – for dyslexics of every age. And in this audio, you'll hear how to do that. Hi, this is Chris Costello and I've teamed up with Michael Senoff to bring you the world's best health-related interviews. So if you know anyone struggling with their weight, with cancer, diabetes, ADHD, autism, heart disease or other health issues, send them over to Michael Senoff's <u>HardToFindSeminars.com</u>. Ron, wonderful to have you with us today.

- Ron: Oh, it's definitely my pleasure.
- Chris: I'd like to start with your personal story because it is so powerful. What happened to you growing up?
- Ron: Well, I wish I could remember. It's likely what I'm most famous for but when I started out in life, I had a problem that was much more severe than dyslexia. When I was an infant, my mother was told that I was a Canner's baby. Dr. Leo Canner coined the word autism in 1943. I was never actually labeled autistic because I'm too old for that, but I was canned a Canner's baby and then in school, I got labeled un-educatable when I was 12 years old and I carried the label un-educatable, mentally retardation until I was 17 when I received IQ testing and at that point, they realized that I was intelligent. I got speech therapy where I learned to speak and then they tried to teach me how to read.

Well, the kind of reading training I got more than 50 years ago essentially is the same kind of thing that they're still trying to do. It didn't work 50 years ago and it's not working today. And it wasn't until my wife and I had retired from our career in real estate and I was working as an artist that I realized that the problem that I had, I was creating it myself on the inside and I was looking for what I was doing that would be causing the symptoms to occur and that led me to a discovery that has changed my life and is the subject within the gift of dyslexia and what I discovered is how dyslexia actually works and I'm surprised that it had been around for so long that no one else had discovered or to even stumble across the actual causes of it.

I had been working as an artist and what I realized is when I was at my artistic best, I was at my dyslexic worst. Going clear back to when I was 18 years old, I was told that I was never, ever going to learn how to read and write and the reason for that was that when I was being born, the doctor used instruments and he pinched my head and he damaged that part of my brain that I would need to use to ever read and write. And for me, that explained why I was different from everyone else and I really liked that idea. But when I told my mother that that's what happened, she said that did not occur. She said that my birth happened so fast, there wasn't time for instruments. I had to decide whether to believe my mother or believe what the doctor said and I chose to believe the doctor.

So anyway, later what I'm realizing is that if my problem is a structural problem like brain damage or missing parts of my brain, the symptoms would have to be consistent. In other words there's nothing I could do that would make it better or worse on an irregular basis and what I realized was, I was actually doing stuff to change the condition. And my thinking was, well, if I do step A, B and C, I could make it worse. If I do step B, C and A, maybe I can make it better and this kind of thinking made me a researcher in the field of dyslexia. And once I started looking, it didn't take very long to find an answer and what I discovered is what we now call orientation. I discovered that when I get confused, I get into what is called a disoriented state.

In other words, that part of my brain that distorts perception turns on and when that's turned on, what I perceive is not what is actually there and this state of disorientation, what I originally discovered is how I can turn it off on the inside, how I could literally on the inside intentionally make the words stand still.

Well, essentially, this state of disorientation, everybody would recognize it as dizziness or carsickness. Oh, if you've ever had the experience of sitting in a vehicle that's stationary and something outside your vehicle moves and you have this sensation that you're in motion, the same part of the brain that creates that phenomenon for almost everyone is what we dyslexics use to make dyslexia work and when we get deficiently confused, that part of our brain turns on and our brain is no longer seeing what is there. Our brain is seeing what should be there and it's not just that. Our brain also doesn't hear what our ears hear. It hears what we think our ears should be hearing.

Our balance and movement **[inaudible 00:04:36]** are actually reversed and our sense of time is either speeded up or slowed down and all the symptoms of dyslexia are symptoms of disorientation and the people that say that, I would like to say, if you want to experience what dyslexia is really like, hold a book at arm's length above your head, look up at it, spin around real fast 10 times while looking at the book. Sit down in a chair and try to read it. It has to do with the feeling of confusion and motion is what

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stimulates the disorientation and for dyslexia, it is the emotion of confusion so we look at something and we don't recognize what it is and that non-recognition that causes now to try to figure out what it is that we're looking at. Therefore the disorientation turns on and that word will be looked at from every possible angle that it can be looked at. If we're looking at real objects, this system actually helps us but if we're looking at a two dimensional word, it actually causes the symptoms of dyslexia.

- Chris: What are the symptoms of dyslexia for people that are just learning about this?
- Ron: Well when a child is trying to learn how to read, they reverse words, they reverse letters, they leave words out of context, they skip over words, they change them into something else and oftentimes, they will get very, very frustrated in an attempt to read because you will stop them and say, "Okay, that is the word 'the'" and the next time they see it, they say, "that" and you stop them again and you say, "That is the word 'the'". Probably the best single word to use to describe a dyslexic child trying to learn is the word 'frustration'. They're going to be more intelligent than the average child; they're going to be more creative than the average child. Yet everything in regard to learning and school is going to be more difficult for them.

Well, if they're in an oriented state, they're seeing words actually there, but when the confusion reaches the point where they then become disoriented, they're changing it around. Words can literally just disappear off the page. I had a child once tell me that the words get up off of the paper, they walk over to the edge of the desk and they jump off and they're crawling around on the floor.

I know the mechanics of disorientation. I'm not going to say, "Hey, you're wrong" because that's saying to him he's crazy. He actually sees that as reality so what I will say to him and instead of saying, "You're wrong", I will say, "What you need to do is you need to become oriented so the words get back on the paper." A dyslexic is primarily an individual that thinks with images as opposed to thinking with sound and a person who's thinking with sound, they're thinking about the same rate of speed that they would speak. We're thinking between two and eight words per second where a dyslexic individual is thinking with images, the images are occurring 32 pictures per second. Well the old adage that one picture is worth 1,000 words and they're thinking 32 words per second while someone else is thinking very quickly word thinking is only doing

Listen to hours of free interviews, case studies and how to consultant training at <u>http://www.HardToFindSeminars.com/AudioclipsH.htm</u> eight, you can already see that we're times faster than they are in our process. In addition to that we're thinking with the significance of what is out there and other people are simply thinking with sound and the significance has to be added later.

So not only is our thinking faster, it is deeper and more concise than the thinking of someone who is simply talking to themselves to what it is that their thinking about. So our thinking is faster and more complete and also we have a tendency to be more creative. So you put all these things together and what we can get out of the backside of this is an individual who, if they're allowed to learn the way that they like to learn can master things faster than most people can even understand.

The problem is the way they teach school, school is taught to people who think with the sound of words and if you don't think or can't easily think with the sounds of words, you're already at a disadvantage going into the system and usually by the time you're in third grade, you just feel totally destroyed by the system. You're not aware that you're feeling destroyed by the system, you're aware that your self-esteem isn't very good and you don't think you're as smart as other people and you just have real poor or low selfesteem. And this is a very important factor because a person's self-esteem is essentially going to determine what it is that they will seek in life. The kind of success and the kind of career that a person will have in life is going to be dictated by that person's selfesteem.

So when you consider how many people that have dyslexia, the drop-out rate is actually a little higher than we would recognize of people who have dyslexia. I will say this; the majority of people that have dyslexia don't know that they do. It happens so rarely to them that no one has ever realized that this is an individual that disorients what they're trying to learn or they're trying to read.

Well, over the years the different organizations have given us different figures. From my perspective I would say about 25% of the populations had dyslexia to the point where it is realized something is going on with the person. It might not be diagnosed as dyslexia, it might even be diagnosed as ADD or a math problem or a speaking problem. However, when you consider that probably the majority of people who have dyslexia are not recognized, it's probably closer to 40%. For more interviews on marketing consulting go to <u>http://www.HardToFindSeminars.com</u> © MMXI JS&M Sales & Marketing, Inc. San Diego California -Tel. 858-274-7851

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Chris: That's huge.

- Ron: It is huge and you know what, if they would simply change their education system by adding to the system the advantages of thinking with pictures as opposed to just word thinking, we would probably see dyslexia disappear. That first week is essentially from my perspective, if we give them the tools that they must use in order to correct the problem now they're not going to be a corrected dyslexic in a week. It usually takes at least a year and sometimes two years for them to do all of the steps that they must do but it is possible and when you take someone who is struggling in school and all of a sudden the school is easy, they're very motivated to do it.
- Chris: What are your thoughts and what causes dyslexia?
- Ron: Well, I can only give you a theory. I'm not a university and I don't have the resources to chase these things down. But from my perspective, they've known that there are two ways that people think. From clear back in the century before the last one, I mean in the 1800s, they were realizing that there is more than one way that a human being thinks. There's verbal conceptualization, thinking with sound and [inaudible 00:11:11] conceptualization, thinking with images and most people can do both kinds of thinking and I think most people do. But because we are human beings, we also have the tendency to specialize and the dyslexic individuals are primarily picture thinkers to the age of nine and if you get to be nine years old in the education system that we have today and you're a picture thinker at that point, you're going to be dyslexic for the rest of your life whether you learn how to think with the sounds of words or not. The foundation is laid towards the way that you're going to develop and once that is there, you have to go in that direction. It's very, very hard to be able to change a direction of development as an individual from the inside.

Now the forces around you, in other words, you can do a corrective program and you can change that direction that you're going but on your own on the inside, it's very, very difficult to do. So the individuals who are severely dyslexic go on to be successes are individuals that are willing to put forth maybe ten times the amount of effort than a normal student or a normal individual and as a result

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of that oftentimes you will find them with PhD degrees because they're very, very pushed, they're very motivated to get it done. And that motivation goes beyond what would stop the average human being. So you will find an awful lot of very well educated dyslexic individuals that will tell you that their whole life is a struggle and "I have to work harder than everybody else, but I can do it. I can get the job done." And what you're seeing there is that mastery where they can master things very easily once they get into their own zone and they will be at the top of their field. And this is one of the things that we do to try to counter their low self-esteem. The idea is, "If I work hard enough, I can do anything."

"Well, I'm not getting it done, that means that I'm not working hard enough, so I have to work harder next time." Well this perpetuates itself, so it's either that or we wind up selling hamburgers in a fast food restaurant or working at a service station someplace. There's a lot of them in penitentiaries and mental institution as well for the same reason, but that's the bad side of the coin. I agree with that and what's interesting is we can make an impact. There's something that can be done that can change that whole arena. It can be turned around.

- Chris: And Ron, I'd love you to give out your website so people that are listening can find you guys.
- Ron: The website is easy and difficult **[Inaudible 00:13:35]** dyslexia.com but you spell dyslexia with a Y. It's D-Y-S-L-E-X-I-A.
- Chris: What is the optimal age of intervention if somebody is going to try and get help for their dyslexic child?
- Ron: Well, we have a young learners program where if it's suspected in someone maybe down to the age around four, that intervention can be given then. But if they're going to do a facilitated program, I would say that the youngest would be seven and it would probably be better if they were closer to nine. In the other hand there is no upper age limit. I work with people in their 80s to correct dyslexia.
- Chris: But they don't lose that picture thinking that you were talking about before if they're past the age of nine?
- Ron: I think we would have to have Alzheimer's or something to lose that aspect of it. It is what is normal for us to do and it is as normal as breathing for us. It probably is not going to go away.

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- Chris: And you've got two wonderful books, *The Gift of Dyslexia* and the *Gift of Learning*, probably many more that I haven't heard about yet.
- Ron: I've got a new one that's due to come out and it depends on whether or not our organization is ready to deal with the flood that's going to come, but most of my last two years have been devoted to the autism. It is my own history and I feel that I had to get through my own dyslexia in order to address the autism aspect so that's the book that's going to be coming out. The working title is *Nurturing the Seed of Genius* and it's what we have to do to allow the autistic individuals to be able to experience life in its whole array and that is our goal. It's an exciting thing to be involved in.
- Chris: Yeah. What is going on in this society with these rates of autism?
- Ron: I don't have a theory as to the cause but I will say that when I was born, the chances of having an autistic child was one in 660,000. Now, the chances of having an autistic child is one in 93. Now there are a lot of factors involved in why that figure is so low and you know, there are more people looking for it, they've changed their criteria to determine what it is, all of these things, but according to the World Health Organization, autism is increasing at the same rate worldwide. It's not just something that's happening in America or happening in first world countries. It's happening in third world countries as well. It's happening in places where they're not exposed to heavy metals or pesticides or inoculations. So those kinds of reasons that we hear, I don't think are actual causes because it is appearing in places where they don't exist.

I can quote a theory that I've heard that works for me...

Chris: Uh-huh.

Ron: ... and this came from Yerba Buena. Yerba was a professor of chemistry at a university in Europe and he wrote a book called Star Children. The book was written many years ago but it got translated into English and he has been looking at autism for many years. In 1999, he told me that the incidence of autism within three generations is going to reach 100%. His theory was that it's genetic. He says that it is time for us to go through another genetic change and it's coming. And if we look at it from his perspective, the way he described it was the helical coil structure that we get half from the mother and half from the father. When those coils

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> reattach in conception, he said that one of the genes only needs to be misplaces slightly and what will happen is it will move it every time this occurs. So it takes between 40 and 60,000 years for the gene structure to actually get to the point where it can pop off. And his theory is that when it pops off, then we will go through an evolutionary change.

- Chris: Oh.
- Ron: This makes more sense to me than the idea that it is caused by injections or heavy metals but I think it's going to take a lot more research to establish that is anything more than a hair brained theory from someone who is now passed away. Had I been educatable when I was younger I think I would have pursued theoretical physics.
- Chris: Yes.
- Ron: It is the one place where you can use your imagination into its fullest and you get to do Arithmetic and for me, Math was probably my whole life for many years. In fact, at the age of 12 if you were to ask me and I could have talked, I would have told you I was composed of Arithmetic. I was made of Mathematics. I used to be ashamed of the idea that my mind was silent, that it didn't speak but I find that Albert Einstein's mind didn't speak to him and Nicholas Tesla, he didn't think with the sounds of words and **[inaudible 00:18:10]** in History. I mean now, they're doing special on the Discovery Channel about how autistic Isaac Newton was and how autistic Leonardo Da Vinci and Michelangelo were. It's amazing now. Coven's theory on them was, it was an attempt to make the change genetic side out but it was a point in time when the intelligence of human beings was beyond imagination yet it did not continue.

Anyway, from a needs perspective, I wish Coven would have written down his theory so it could now be subjected to more scrutinization if I can use that kind of a word. You know, the glial cells are an amazing thing. When they analyzed Albert Einstein's brain, the only thing that they found was first of all, it was about 22% smaller than a normal brain but it had much more glial cells than what we would consider normal. In fact it had 40% more glial cells...

Chris: Right.

Listen to hours of free interviews, case studies and how to consultant training at 9 <u>http://www.myfirsthmaclient.com</u> Ron: ... than what would be considered normal, so the idea we should be able to look at nothing more than that and be able to determine the preponderance of autism in an instant.

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- Chris: What do people do, Ron, if they have children that are in this kind of school system and I know your organization, the Davis Dyslexia Association is in many schools, but how do they start changing things? How do they get help for their kids? What do you recommend?
- Ron: There are several different levels that we can approach. Individuals that are involved in home schooling can get the Young Learner's Kit and also the home schooling kids for working with dyslexia, the public school system, what we have essentially the K to Three program. It's called Davis Learning Strategies. You know, if the school district is interested in pursuing this, it can be set up through our organization where that school will be trained into implementing Davis Learning Strategies in their school. So this is something for the public school.

The system that we have that was initially developed, actually was a program that was created for adults and the idea that it actually worked for children is a wonderful thing, but the individual, first of all, they have to know that they have a problem and they have to want to have a solution for it in order for us to be effective. We have to be able to motivate the individual to want to do the procedures that must be done in order to correct the condition. So usually I would say that the chronological age is about the age of nine. However, there are a lot of younger dyslexics that are older than their chronological age so in some cases, we've worked with individuals down to around the age of seven. So this is what it is that has to be done.

Now all of this is based on a very simple perspective, that if you eliminate the reason why the problem exists, the problem will stop existing and if the problem stops existing, then you don't need to solve the problem because it's no longer there to be solved. So we're not trying to solve this problem, we're simply trying to eliminate the reason why it is there. And we know what that is and For more interviews on marketing consulting go to <u>http://www.HardToFindSeminars.com</u> © MMXI JS&M Sales & Marketing, Inc. San Diego California -Tel. 858-274-7851

if we've got a minute, I would like to walk you through that if it's possible.

Chris: That would be wonderful.

Ron: Well, if this is the case, then I get to ask some questions if it's all right with you. The first question is how good is your imagination?

Chris: Terrific.

Ron: If I asked you to imagine an element, could you do that?

Chris: Yes, indeed.

Ron: What color was it? [Chuckle]

Chris: Pink.

Ron: A pink one, okay. Erase the element and imagine home, imagine home. You see the place where you now live or you lived before.

Chris: Yes.

Ron: Okay, imagine school. Do you see the outside or the inside?

Chris: I see a grey building.

Ron: Okay, imagine a stack of books.

Chris: All right,

Ron: Hardcover, soft cover or mixed?

Chris: Hardcover.

Ron: Okay, imagine a pile of papers.

Chris: Oh yeah.

Ron: Messy or neat?

Chris: Messy.

Ron: Okay, imagine a pencil.

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| Chris: | Okay. |
|--------|--|
| Ron: | Does it have an eraser? |
| Chris: | Yes. |
| Ron: | Okay, imagine gum. What do you see? |
| Chris: | You know, I just had to hear it in your voice. I can't really see the word. |
| Ron: | Ah-hah. Well, imagine 'and'. |
| Chris: | Same thing. |
| Ron: | Imagine 'a'. |
| Chris: | Not one I can see visually. |
| Ron: | What do you see? |
| Chris: | Just kind of a round A. |
| Ron: | A round A, okay. Now in order for us to understand what you just experienced, there are two things we have to consider first. We have to first consider, now language mirrors the thought process. If it did not, language would be way too complicated for anyone to learn and if we look at language, we see that language is composed of symbols and a symbol is composed of free-parts. |

What this symbol looks like when we see it, what the symbol sounds like when we hear it and what the symbol means.

The other thing we have to consider is that there are two methods of thinking. There's verbal thinking, thinking with sound and there's picture thinking, thinking with images and when we did this little drill, when I said, "How is your imagination?", what I was really asking you to do was shift into your non-verbal thinking mode and slow it down and there is a pink elephant and then doing your kind of thinking, you can accurately think with home and school and books and papers and a pencil but you cannot think with 'the, and or a' doing non-verbal thinking. Now when I said imagine 'the', did you feel a little shock or confusion?

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- Chris: Yeah, it was very dramatic. I had to hang on to your words to get it. It was very interesting, very interesting.
- Ron: Okay, that feeling that you felt, that feeling, if we look at it from a scientific perspective, that feeling that you felt is actually what causes dyslexia because that is the feeling that will cause the dyslexic person to become disoriented. Where that feeling came from is you're thinking with images and I gave you something that didn't have an image. So what you got was a blank. That feeling you felt is the feeling of a blank image. Every blank image feels exactly the same and that feeling is what will trigger a disorientation for a dyslexic person.

So when they feel that feeling to the point where it gradually builds, to the point where they can't take it anymore, that's when the disorientation occurs and when this occurs, their brain is no longer seeing what their eyes see. Their brain is seeing what they think their eye should see. Their brain is no longer hearing what their ears hear, it's hearing what they think what their ears should hear. Their balance and movement senses are reversed and their clock is either going faster than it should or slower. So what is the answer? The answer to eliminating it is to fill in the blanks.

- Chris: Right.
- Ron: So you have a blank for the word 'a'. What we will do is we will use clay and have the person create a model that means the word 'the' and for them in the future, when they see the word 'the', they don't get the blank, they get their creation. They get an image of what it is that they have created and that just stops the whole sequence from occurring.
- Chris: Interesting, so the clay basically gives the person the ability to connect those dots?
- Ron: Well essentially, the creative process and the learning process are the same thing. So if we want someone to learn something, what we really want them to do is we want them to create it and in the process of doing that, they will have it as their own and they will have it forever. So we use plaster and clay. You can use Play-Doh you can use even lead, dirt and water if you wanted to. But what we want them to do is we want them to create the meaning of that word and what is the meaning of the word 'the'. Well, they've been told by schoolteachers, "The is simply a definite article, it doesn't

Listen to hours of free interviews, case studies and how to consultant training at http://www.myfirsthmaclient.com really have a meaning on its own." Then it shouldn't be used. Because those of us that think with pictures think with meaning, we don't think with what the words look like, we don't think with what the words sound like, we think with the meaning. So if we really look deep enough in an American dictionary we will find the meaning of the word 'the'. It's not going to be what it tells us in the beginning, we have to go deeper than that.

In most American dictionaries, it defines the word 'the' as meaning that one which is here or which has been mentioned. And that's what we have to create. We have to create that idea with clay. Now, how do you do that? Well, what we do is we discuss with the individual back and forth and back and forth until they get an idea of what they can create with the clay that would have that meaning. And essentially, there are 217 trigger words in the English that is spoken in America that we don't have pictures for. Though we have the job or work to do to master those 217 words. The list was developed over years and years but essentially, I was playing around trying to figure out why some words cause this to happen and why some didn't. and there were three of us playing around with this idea and we were making lists of words that were causing it and at the time that we're doing this, I'm thinking, "Well every dyslexic person will have maybe 20 words or so that are trigger words for them and every dyslexic is going to have their own lists.

Well, after about three weeks of doing this, I realized all of the list has been **[inaudible 00:26:46]**. At that point in time, around our offices, we have a lot of lists of words and there's one called the Dolch list. Every schoolteacher in the primary school knows what a Dolch list is, is 255 words that are supposed to be sight recognizable by a child going into the second grade I think. All of our words were on the Dolch list. There were words on the Dolch list that some of us didn't have and the question is, "Why would one word do it and another one not?"

Late one night, was going to do an experiment. I took a piece of paper and I drew a line down it and the first three words all of us had on our lists, were "the, and, a or A". So I put those three on one side of the line then on the other side, three words I found that none of us had were, "home, food and friend". So I was doing experiments and every time I said the word "home", I saw the place where I lived. But every time I said the word "the", I saw nothing. And every time I said "friend", I was looking at a picture of somebody that I knew and when I said "and", I didn't see anything,

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> just like you didn't see anything. And then when I said food, [inaudible 00:27:51], I'm hungry. I see something to eat and then when I looked at the word A, again, nothing. And you know sometimes how you realize something and it's like a little flicker of light and other times, it kind of lights up the universe? Well, me I had a universe lighter. I am a picture thinker and here are three words that I have no picture for. I cannot think with this idea. I cannot think with that. So before I went home that night, I had 197 of the words on the Dolch List and over the years, the 197 grew to 217 and the reason for that is, you can put or fix just certain trigger words and even though the trigger word is no longer triggering, the affixed trigger word still does. So we have the fullest at 217 and we're fortunate because like the Germans, they have like 400 words.

- Chris: And you have a lot of centers in Germany too, right?
- Ron: Oh yeah and also in Switzerland. We are probably the learning disability correction people in Switzerland. In the Swiss culture, they don't like anything that is second best and so if you tried to sell anything that's second best in Switzerland; it's just not going to fly. So even though our program isn't as well known in other places, the Swiss recognize it as the standard upon which all other programs are going to be based.

You would think maybe in China or countries where they have a picture graphic language it would not be, but they have to learn phonetic language first before they get to that. So there are some countries where you... we see less of it like Italy. The languages that are based on Latin will have fewer trigger words and as a result of that, there will be less dyslexia present and I have been told by Italians that dyslexia does not happen in Italy, yet my book was translated into Italian like 15 years ago. The book is in Chinese and Japanese and Korean, the picture graphic languages it's there. It's also in Arabic and Icelandic, the country that was the most literate country in the world, you can find the *Gift of Dyslexia* there written in the Icelandic language.

Because my journey isn't finished, it's not yet time for me to sit back and really revel in what it is that we have done. At my age, I'm appreciating more and more what other people are thinking but most of the time when we were doing what we were doing, we were not being liked, we were being heavily criticized and we had to simply ignore it and realize it that the people who are criticizing us

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When we are newborn, we've just come to this world and we have about 400 billion brain cells that are all connected to each other and our first job is to get the neuro pathways set up and get our electrical systems working in harmony with each other. In other words, we have to get our hearing and our vision and our tactile senses so that when we're touching something and we hear it and we're looking at it, we perceive it all in the same place.

What we're doing is we're forming our natural orientation and this is what orientation is about is having all of our systems in harmony with each other. In other words, our vision, our balance, all of those things are accurate and because we don't have instruction manuals with us, we all develop on our own and what our orientation is, most humans will have a stable orientation. However, their perceptions are not really accurate. In other words, there is inaccuracy but because of the consistency, they can function excellently as a human being.

With the dyslexic individuals, because when we get confused, we become disoriented. All of the electrical systems are no longer in balance with each other. In other words, what we're seeing isn't what we're thinking and you know, our hearing is just turned off completely and our feet are now bouncing up and down and we're totally unaware of the movement and emotion in our body, the tactile **[inaudible 00:31:43]** are gone. Well, when we reorient, all we're doing is we're getting all of that stuff back into harmony.

So we have developed over the years, a number of different ways to do that when we're working with children in school, we have something called alignment which is very easy for them to do and they do it by having an imaginary self or an imaginary person putting their hands on our shoulders and holding us in balance. And the process of doing this, the process of thinking those thoughts and imagining that brings about a person to be back in an oriented state. But we can do it a lot quicker than that if you're a picture thinker by simply putting your imagination. When I said imagine an elephant, you saw a pink one. It is that aspect of us that would see the pink elephant by controlling where that perception point would be we can control our orientation. So this was the first development was by controlling the placement or the lack of a better word, our mind's eye, the thing that sees our imagination by controlling where that is. Now if it isn't moving around, we're going to have consistent perception. It's when it changes location that the perception is suddenly distorted but seeing as how we're going to be fixing it, we might as well when we're in an oriented state; make all of our perceptions as accurate as possible. So we do have an optimum orientation point for everyone it's slightly different, but we can show them how to find it. And when you're oriented to your optimum orientation point, there is a feeling of well being that you experience on the inside of you. You feel like you're connected to heaven above and to the center of the earth and everything in between is perfect and that is our natural orientation.

So if there are people listening that are interested in pursuing this step by step procedure for doing this with an individual, it's in the book the Gift of Dyslexia and also when I wrote the book the Gift of Dyslexia, when I step down and visualize with a mother of a nine year old child, the child has come to the mother and said, "Please don't make me go to school anymore. I'm not smart enough to go to school. It's too hard, I can't do it." And this is the kind of thing that breaks a mother's heart. So her natural reaction would be to help the child which actually makes the problem worse instead of better. So my purpose in writing the book the *Gift of Dyslexia* is so that mother could sit with that book in her lap, read step one and have the child do step one. read step two and have the child do step two and if they followed the way it's laid out in the book within a year, the negative part of the dyslexia is going to be gone. Now they're going to be dyslexic for the rest of their lives, but they're going to have the gift part, the negative part, that's what we're interested in getting rid of.

Interestingly enough there's more done out of the book in third world countries than in first world countries because first world countries are used to having the experts do it so that you don't have to get involved with it and the list of the facilitators in every state of the United States is on the website. So dyslexia.com, dyslexia with a Y, once you're in there you can find I think in Southern California, there's more than a dozen facilitators there and because you're not really in Southern California, you're not in northern California, you're kind of back central section, there are facilitators even there. For more interviews on marketing consulting go to <u>http://www.HardToFindSeminars.com</u> © MMXI JS&M Sales & Marketing, Inc. San Diego California -Tel. 858-274-7851

- Chris: Well, Ron Davis, thank you so much for joining us today and we look forward to your next book.
- Ron: Chris, the pleasure is all mine. I mean this is for me, a dream that is coming true and because I get to talk to your people, if there's only one there that is suffering from dyslexia and is helped by this, my time is very, very well spent. So the gratitude is really mine. Thank you very much.
- Chris: Oh well, thank you so much. That's the end of our interview and I hope you've enjoyed it.

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